



# ARIZONA STATEWIDE GLEANNING PROJECT

PHOENIX, AZ

A PROGRAM OF THE

ASSOCIATION  
OF ARIZONA  
FOOD BANKS

2010-11 annual report

# welcome & thanks

Dear Friends and Supporters,

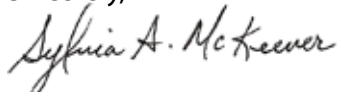
The 2010-2011 fiscal year featured new and exciting challenges and changing situations, both situationally and economically. Working with our many partners, the Arizona Statewide Gleaning Project coordinated and transported more than **42 million pounds of food this year** within Arizona and across the country. The following are just a few of our valued partners who helped to make it happen:

- The Maricopa County Sheriff's Office (MCSO) transported more than 6.2 million pounds of food and donated countless bins, caps and pallets.
- Shamrock Foods donated the use of their drivers, trucks and trailers to bring over 1.1 million pounds of produce from Yuma to the Greater Phoenix metro area.
- Via the Choice System, Feeding America helped bring over 6 million pounds of food and household products to Arizona.
- Duncan Family Farms, our biggest supporter in the farming community, donated 756,404 pounds of fresh, organic produce to Arizona's food banks.
- The Arizona Department of Economic Security, whose continued funding and support make the Arizona Statewide Gleaning Project possible.
- Our member food banks who continue the "chain of distribution" to hungry people.
- Our many out-of-state partners who shared food with Arizona, including: California Emergency Food Link, the Dare to Share Northwest & Southwest Collaboratives, Rotary First Harvest and Farm to Family of the California Association of Food Banks.

There's no easy way to acknowledge everyone who helped make 2010-11 a success! We were, once again, blessed with generous foundation, personal and corporate support to fuel our trucks, support our operations, purchase food, and resource more donated produce.

We embark on a new fiscal year hoping to receive and transport even more food to keep up with the increased demand food banks are seeing everyday. We count on you to continue your support and to assist us in finding new partners willing to help rescue fresh produce and put it in the hands of our hungry neighbors. Thank you - we couldn't do it without you!

Sincerely,



Sylvia McKeever, Logistics Manager



Jami L. Kakinuma, Administrative Manager



Ginny Hildebrand, President & CEO  
Association of Arizona Food Banks

## did you know?

**Since the Arizona Statewide Gleaning Project began in 1993, it has rescued, transported and distributed over 854 million pounds of food?**

Since 1980, Arizona's food banks had individually been participating in "gleaning" - the rescue and distribution of food that would otherwise go to waste. The Gleaning Project was established to create a coordinated effort throughout Arizona.

Our success is directly related to the collaboration and cooperation of our dedicated partners such as the State Department of Agriculture Inspectors identifying potential donors of product, to State and County inmates providing free labor to harvest fields, to food banks working together to distribute food to hungry Arizonans.

## what is the Gleaning Project?

Perhaps more than any other question, people ask us **just what is the Arizona Statewide Gleaning Project and how does it work?** Fortunately, it's a question we love to answer, because we get to talk about one of the most innovative programs around that helps feed those struggling with hunger with healthy and oftentimes locally sourced fresh produce. The Gleaning Project also transports other key food items food banks distribute. Here is a brief look at how it all works:

1. Utilizing our two 18-wheel semi-tractor-trailers, the Gleaning Project picks-up donated produce, primarily from Mexico via the Nogales port of entry, and from the greater Yuma area. This produce is always fresh and in-season, but might be too ripe to survive a cross-country trip to a retailer in the Midwest or on the East Coast. So instead of being thrown out or otherwise going to waste, it is donated to us for efficient distribution at food banks throughout Arizona. The donating company receives a tax deduction, so it really is a win-win program.
2. We also partner with local farms to donate excess crops, and with law-enforcement to provide inmate labor to help pick fields. An example of this synergy is Duncan Family Farms west of Phoenix, who donate hundreds of thousands of pounds of fresh produce each year. Inmates from the nearby Perryville Women's Correctional Facility pick the crops on our behalf, and the Gleaning Project trucks distribute the crops to the food banks.
3. Our trucks also transport purchased food and non-food items. Food is regularly purchased in bulk with AAFB funds or through Feeding America's nationwide procurement system, called Choice. Non-food items might include cardboard boxes the food banks use, or blankets for distribution to the homeless. By transporting these items on behalf of our food banks, it allows them to use more of their budgets on food rather than on transportation or logistics. The Gleaning Project also helps share produce overabundances with food banks out of state.
4. Key non-food Gleaning Project relationships also play an important role, including ones with the Maricopa County Sheriff's Office, who allow us to park our trucks overnight on their property. Another is Western Refining, who generously donates almost half of our trucks' fuel over the course of the year. It costs \$5,500-6,000 per week to keep our two trucks on the road, so the ability to have some of those costs mitigated by our partners is crucial. Even though much of the food is donated, there truly is no such thing as free food.

## why fresh produce?

Many people are unaware of Arizona's rich agricultural resources - Arizona is one of the best places in the entire country to access fresh produce:

**Nogales is the largest port of entry with Mexico for produce, while 90% of America's leafy green vegetables are grown in and around the Yuma area.**

Why is this so important to us? Simply put, Arizona's food banks don't want to just feed hungry people, they want to provide them with more fresh and healthy foods. The produce the Gleaning Project delivers to our food banks helps balance out the canned and boxed goods typically found in Emergency Food Boxes, giving those who receive them more variety and healthier eating options.



# fiscal year in review

All financial figures below are unaudited. Full audited financial figures will be available in the official AAFB Annual Report released in December, 2011.

## July 2010 - June 2011 Arizona Statewide Gleaning Project Actuals:

### INCOME

DES (State Funding)	316,812
Individual Donor / Employee Grants	98,451
Corporation / Foundation / Grants (unrestricted)	1,089,206
Corporation / Foundation / Grants (restricted)	24,889
Food Banks - Food Acquisition	290,482
MCSO - Food Acquisition	648,396

### Total Income

**2,468,237**

### EXPENSE

Personnel	115,507
ERE	25,866
Professional & Outside Services (incl. Driver Contracts)	286,910
Travel	2,922
Space	8,593
Equipment (incl. Fuel & Maintenance)	65,520
Materials & Supplies	15,107
Food Banks - Food Acquisition	1,095,549
MCSO - Food Acquisition	580,848
Operating Services	12,506

### Gleaning Reserve

**261,909**

### Total Expense

**2,206,328**

Proportionally, over 80% of AAFB's \$2.62 million in expenses in 2011 expenses were for the Arizona Statewide Gleaning Project:



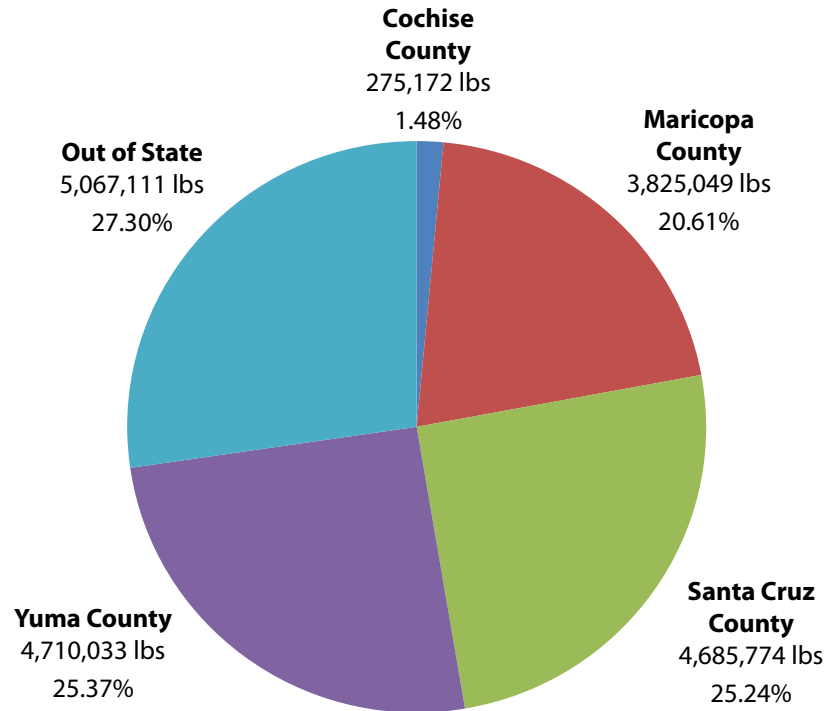
## a big thank you to...

Ag Against Hunger  
 Arizona Community Action Association  
 Arizona Department of Agriculture  
 Arizona Department of Corrections  
 Arizona Department of Economic Security  
 Arizona Public Service  
 Bonita Bean  
 California Association of Food Banks Farm-to-Family Program  
 California Emergency Food Link  
 Central Refrigerated Services  
 Copenhagen Imports  
 Duncan Family Farms  
 Feeding America  
 Feeding America Food Banks

# a closer look at the Gleaning Project

## Geographic Source of Produce:

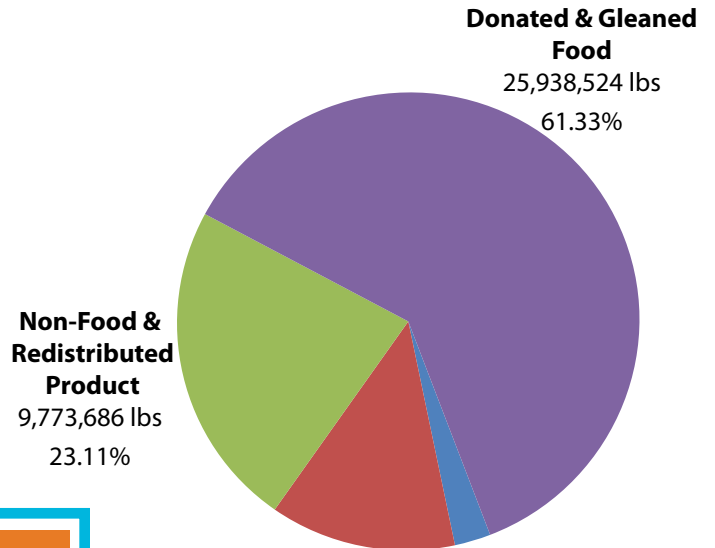
This report looks at where the produce transported by the Gleaning Project comes from. For the 2010-11 fiscal year, the Gleaning Project transported a total of 18,563,139 pounds of produce. As you can see, the vast majority of it came from the Yuma area (Yuma County and Out of State, primarily Imperial County, CA) and Santa Cruz County (Mexico).



## Total Pounds Transported by Type:

This report looks at the type of food transported by the Gleaning Project during the 2010-11 fiscal year. Out of a total of 42,290,571 lbs, the largest category was Donated & Gleaned Food (i.e., food picked by inmates).

Redistributed Product refers to product moved by the Gleaning Project more than once (for example, from one food bank one day and then on to a second food bank the next).



## all our valued partners!

Food Life Line  
 Fry's Food Stores  
 Homelessness & Hunger Funders Collaborative  
 J.W. Kieckhefer Foundation  
 LA Foods  
 LDS Cannery  
 Los Angeles Food Bank  
 Lincoln GIVES  
 Margaret T. Morris Foundation  
 Maricopa County Sheriff's Office  
 Nina Mason Pulliam Charitable Trust  
 Operation Blessing  
 Office of Arizona Attorney General  
 RE Garrison

**Food Purchased via Feeding America**  
 5,512,088 lbs  
 13.03%

**All Other Food Purchased (including Government Sources)**  
 1,066,273 lbs  
 2.52%

# a closer look at the Gleaning Project

## Value of Free Transportation Provided to Receiving Food Bank

The Gleaning Project and several partners provide free transportation to food banks receiving product. Pounds transported have a corresponding dollar value\* that is based on actual Gleaning Project fleet costs of \$.023 per pound in 2011, down from \$.027 per pound in 2010.

To:	Total Pounds Transported		Dollar Value of Free Transportation*	
	2010	2011	2010	2011
Community Food Bank	3,758,583	3,060,941	\$101,482	\$70,402
Desert Mission Food Bank	18,600	5,876	\$502	\$135
St. Mary's Food Bank Alliance	9,017,152	8,983,968	\$243,463	\$206,631
Society of St. Vincent de Paul	167,518	76,141	\$4,523	\$1,751
United Food Bank	3,666,652	4,241,403	\$99,000	\$97,552
Yuma Community Food Bank	1,555,025	1,146,656	\$41,986	\$26,373
<b>Totals</b>	<b>18,183,530</b>	<b>17,514,985</b>	<b>\$490,956</b>	<b>\$402,844</b>

To:	Pounds Transported by Other Food Banks & Shamrock Farms		Pounds Transported by Gleaning Project		Pounds Transported by MCSO	
	2010	2011	2010	2011	2010	2011
Community Food Bank	0	0	3,366,367	2,482,514	392,216	578,427
Desert Mission Food Bank	0	0	0	0	18,600	5,876
St. Mary's Food Bank Alliance	1,161,075	1,063,213	4,616,182	6,051,822	3,239,895	1,868,933
Society of St. Vincent de Paul	0	0	34,698	33,976	132,820	42,165
United Food Bank	34,160	118,718	1,364,808	2,124,084	2,267,684	1,998,601
Yuma Community Food Bank	1,476	0	1,337,732	969,653	215,817	177,003
<b>Totals</b>	<b>1,196,711</b>	<b>1,181,931</b>	<b>10,719,787</b>	<b>11,662,049</b>	<b>6,267,032</b>	<b>4,671,005</b>

## Major Contributors to the Gleaning Project

Contributor:	Donated Produce		Donated Non-Produce		Donated Freight		Product Repackaging	
	lbs	\$ Value	lbs	\$ Value	Miles	\$ Value	lbs	\$ Value
California Assoc. of Food Banks	412,009	\$428,489						
California Emergency Food Link	333,241	\$346,571						
Duncan Family Farms	756,404	\$786,660						
Feeding America	1,779,276	\$1,850,447	4,237,569	\$6,695,359				
LDS Cannery			133,237	\$210,514			250,167	\$395,264
MCSO					41,926	\$115,297		
Shamrock Farms					9,460	\$261,015		
<b>Totals</b>	<b>3,820,930</b>	<b>\$3,412,167</b>	<b>4,370,806</b>	<b>\$6,905,873</b>	<b>51,386</b>	<b>\$376,312</b>	<b>250,167</b>	<b>\$395,264</b>

A variety of donors and partners collaborate with the Gleaning Project each year to donate food, non-food product, freight and repackage product. In particular, the LDS Cannery in Mesa, AZ, generously donates food, its facility and volunteer base to help repackage bulk food (such as cereal, rice, beans or pasta) into individual and family size packages for the food banks.

## a big thank you to...

Redwood Empire Food Bank  
 Reliable Freight Distributors  
 Rotary First Harvest  
 Roadrunner Food Bank  
 Salt River Project  
 Sammy's Transportation  
 San Francisco Food Bank  
 Season for Sharing  
 Shamrock Foods  
 Share our Strength  
 Society of St. Vincent de Paul  
 Southern Wine & Spirits of Arizona  
 Total Quality Logistics  
 U.S. Department of Agriculture

# learn more about the Gleaning Project

## Want to learn more about the Arizona Statewide Gleaning Project?

Visit [www.azfoodbanks.org](http://www.azfoodbanks.org) to learn more and go **On the Road with the Gleaning Project!** For two days in April, AAFB's director of communications rode along with the Gleaning Project drivers to experience "a day in the life." The first day featured a full schedule of stops in and around Phoenix, including a produce pick-up at Duncan Family Farms, while day two was a roundtrip drop-off and pick-up in Yuma. Get an insiders look and experience both days in detail on our website!

## What else does the Gleaning Project do?

Beyond transporting produce and other product on behalf of our food banks, the Gleaning Project has recently been active in a consulting capacity at the national level by participating in Feeding America's new fresh produce initiative. This project is focused on bringing more fresh produce to more food banks throughout the country, including some which rarely receive any produce at all. Many of the steps Feeding America is taking through the initiative utilizes the Gleaning Project as a model program for procuring and transporting fresh produce!

In the past, the Association of Arizona Food Banks, which operates the Gleaning Project, has been instrumental in lobbying for federal and state laws to allow produce donors to receive tax write-offs for their donations. Without these incentives, far less produce would be donated to the Gleaning Project, ultimately leaving our food banks with less food to distribute to Arizona individuals and families struggling with hunger.



**The Arizona Statewide Gleaning Project is a program of the Association of Arizona Food Banks.**

### **AAFB Member Food Banks:**

Community Food Bank of Southern Arizona  
Desert Mission Food Bank  
St. Mary's Food Bank Alliance  
United Food Bank  
Yuma Community Food Bank



## all our valued partners!

Utah Food Bank  
ValMark Securities  
Valley of the Sun United Way  
Virginia G. Piper Charitable Trust  
Walmart Associate Choice Program  
Walmart State Giving Program  
Wells Fargo  
Western Refining  
Western Vegetable Producers  
Wyss Foundation

...and every other in-kind donor of food and funds!  
...and all of Arizona's growers, truckers and shippers!  
...AND YOU!

# about AAFB

## Our Mission:

To deliver food and quality services to food banks and foster relationships in support of our commitment to eliminate hunger.

Established in 1984, the Association of Arizona Food Banks (AAFB) is a private, non-profit organization serving five regional food bank members and a network of nearly 1,700 food pantries and agencies. As one of the first state food bank associations in the nation, AAFB was instrumental in the development of a statewide gleaning project, and our advocacy efforts have brought about beneficial state and federal legislation for our member food banks and the people they serve.

AAFB develops food resources, promotes nutrition, advocates for public policy changes to help hungry people, fosters cooperation among food banks, networks with government, local, state and national leaders dedicated to ending hunger, and engages all sectors of society in hunger awareness and sensitivity.

The Association of Arizona Food Banks is not a food bank - we help make food banking better.

## For Additional Copies of this Report, Please Contact:

Association of Arizona Food Banks  
2100 N. Central Avenue, Suite 230  
Phoenix, AZ 85004-1400

602-528-3434 | 1-800-445-1914

[www.azfoodbanks.org](http://www.azfoodbanks.org) | [www.facebook.com/azfoodbanks](http://www.facebook.com/azfoodbanks) | [www.twitter.com/aafb](http://www.twitter.com/aafb)

ASSOCIATION  
OF ARIZONA  
FOOD BANKS

is a partner state association of

FEEDING  
AMERICA®

AAFB is funded by donations and is partially funded by the Arizona Department of Economic Security – Family Assistance Administration. Points of view are those of the author and do not necessarily represent the official position or policies of the Department. Under the Americans with Disabilities Act, the AAFB must make reasonable accommodation to allow a person with a disability to take part in a program, service, or activity. For example, this means that if necessary, the AAFB must provide sign language interpreters for people who are deaf, a wheelchair accessible location, or enlarged print materials. It also means that the AAFB will take any other reasonable action that allows you to take part in and understand a program or activity, including making reasonable changes to an activity. If you believe that you will not be able to understand or take part in a program or activity because of your disability, please let us know of your disability needs in advance if at all possible. Please contact AAFB at 602-528-3434.



**ARIZONA STATEWIDE  
GLEANNING PROJECT**

PHOENIX, AZ

A PROGRAM OF THE

ASSOCIATION  
OF ARIZONA  
FOOD BANKS

**2010-11 annual report**